

██████████ Board of Directors:

In the interest of collaboration, the Tidewater Sports Car Club Board of Directors met to develop a proposal for cooperating with ██████████ on autocross events for the 2023 season. The TSCC Board is proposing the following agreement between TSCC and ██████████ in 2023:

### **Autocross Points Events**

TSCC proposes three (3) joint points events between TSCC and ██████████. These events will occur on:

- Sunday, June 18th,
- Sunday, July 2nd, and
- Sunday, August 6th

For all three (3) of these events, TSCC will be responsible for:

- Covering the cost of the site,
- Providing insurance for the event,
- Operating registration via MotorsportsReg, and
- Collecting signed waivers.

For two (2) of these events, TSCC will be the leading organization of the event. For one (1) of these events, ██████████ will be the leading organization. ██████████ can select the event to lead of the three (3) dates provided. Lead organizations have the following benefits and responsibilities:

- Lead organization is billed first on marketing and advertisements,
- Lead organization will provide staff, equipment, and course design for the event(s) they are leading, and
- Net profits of the collaborative events will be split 80/20, with 80% of the net profits going to the lead organization.

Membership pricing will be honored between both organizations for the collaborative events. Courses are subject to safety sign-off by leadership of both organizations. TSCC and ██████████ will select one representative to complete this sign-off for the event(s) when the other organization is lead.

### **Autocross Test and Tune Event**

TSCC proposes one (1) joint Test and Tune event to be held on a Saturday before one of these collaborative events. TSCC recognizes ██████████'s concern regarding Saturday costs and is interested in providing this opportunity to members of both organizations in 2023.

The Test and Tune would be a 50/50 split of net profits or losses on the event. Staffing would be split evenly and the organization leading the Sunday Points Event will provide equipment. The Test and Tune course would be agreed upon by both organizations' leadership. Further planning of this event will be done via a joint board meeting between the applicable board members from each organization.

### Previous and Future Public Statements

To accept this proposal for the three (3) collaborative Autocross Points Event dates and the one (1) collaborative Test and Tune date, TSCC requires the removal of the following social media posts on the "[REDACTED]" page:

- [REDACTED] post dated [REDACTED]
- [REDACTED] post dated [REDACTED]

Additionally, TSCC requires an updated statement, that includes a retraction of previous comments, regarding the acquisition of 2023 dates and planned collaboration be posted to [REDACTED]'s social media. This statement will be reviewed and approved by both organizations before posting publicly. No further comments regarding the acquisition of 2023 dates (both collaborative and separate events) will be made outside of the respective clubs' boards.

Further operational discussions for the collaborative events will be conducted in confidence between the boards of TSCC and [REDACTED]. No statements will be made publicly without approval from leadership of both organizations.

Collaboration between TSCC and [REDACTED] will be executed in good faith from both organizations. Disputes, conflicts, and concerns will be handled through direct conversation between the leadership of both organizations.

[REDACTED] is welcome to use TSCC results from the non-collaborative events to supplement their season points if desired, however there will be no profit-sharing or event operation input from [REDACTED] on the non-collaborative TSCC dates in 2023.

TSCC requests your written response to this proposal no later than 8:00 PM on February 5, 2023 to allow for ample operational planning time. If [REDACTED] requires more time to discuss this proposal within their board, please provide TSCC with an updated timeframe to expect a response. TSCC leadership is available by email for further clarification and discussion on this proposal.

TSCC expects the contents of this proposal and discussions relating to this proposal to be held in confidence between the boards and outside the view of membership. TSCC hopes that [REDACTED] respects this position.

Thank you,  
Tidewater Sports Car Club  
Alex Hard, President  
Stephen Riner, Vice President of Membership  
Logan Stillman, Vice President of Operations  
Amanda Leahy, Vice President of Communications  
Lisa Castro, Treasurer